

Massachusetts School Building Authority

Steven Grossman
Chairman, State Treasurer

Jack McCarthy
Executive Director



The Massachusetts Collectors and Treasurers Association Conference

June 11, 2012

www.MassSchoolBuildings.org

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MSBA Overview



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Our Mission

Partner with Massachusetts communities to support the design and construction of educationally-appropriate, flexible, sustainable, and cost-effective public school facilities.

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About Us



www.MassSchoolBuildings.org/about



About Us

- An Independent Public Authority
- Created in 2004 by an Act of the Legislature
- Seven-member Board of Directors chaired by Treasurer Steven Grossman
- Board of Directors:
 - Invites Districts to Participate
 - Approves Proposed Solutions
 - Approves Projects and Grants





About Us

- The Commonwealth has dedicated 1 cent of the statewide 6.25 cent sales tax (excluding meals) to the MSBA
- MSBA has relatively small staff and overhead: Administrative costs represent less than 1% of annual operating budget
- MSBA has a robust program of over 300 projects in our current capital pipeline



A Few Achievements

- \$8.7 billion in payments to cities, towns and regional school districts
- Developed data based enrollment projection methodology in order to build right-sized schools
- Improved learning facilities for over 600,000 students
- Made over 800 site visits to more than 200 school districts as part of the MSBA's review and due diligence process



A Few More Achievements

- MSBA has completed final audits of 847 projects totaling almost \$15 billion in submitted costs;
- Achieved audit savings of over \$1.4 billion; and
- Audited over \$2 billion in costs for the projects currently submitting monthly requests for reimbursement.

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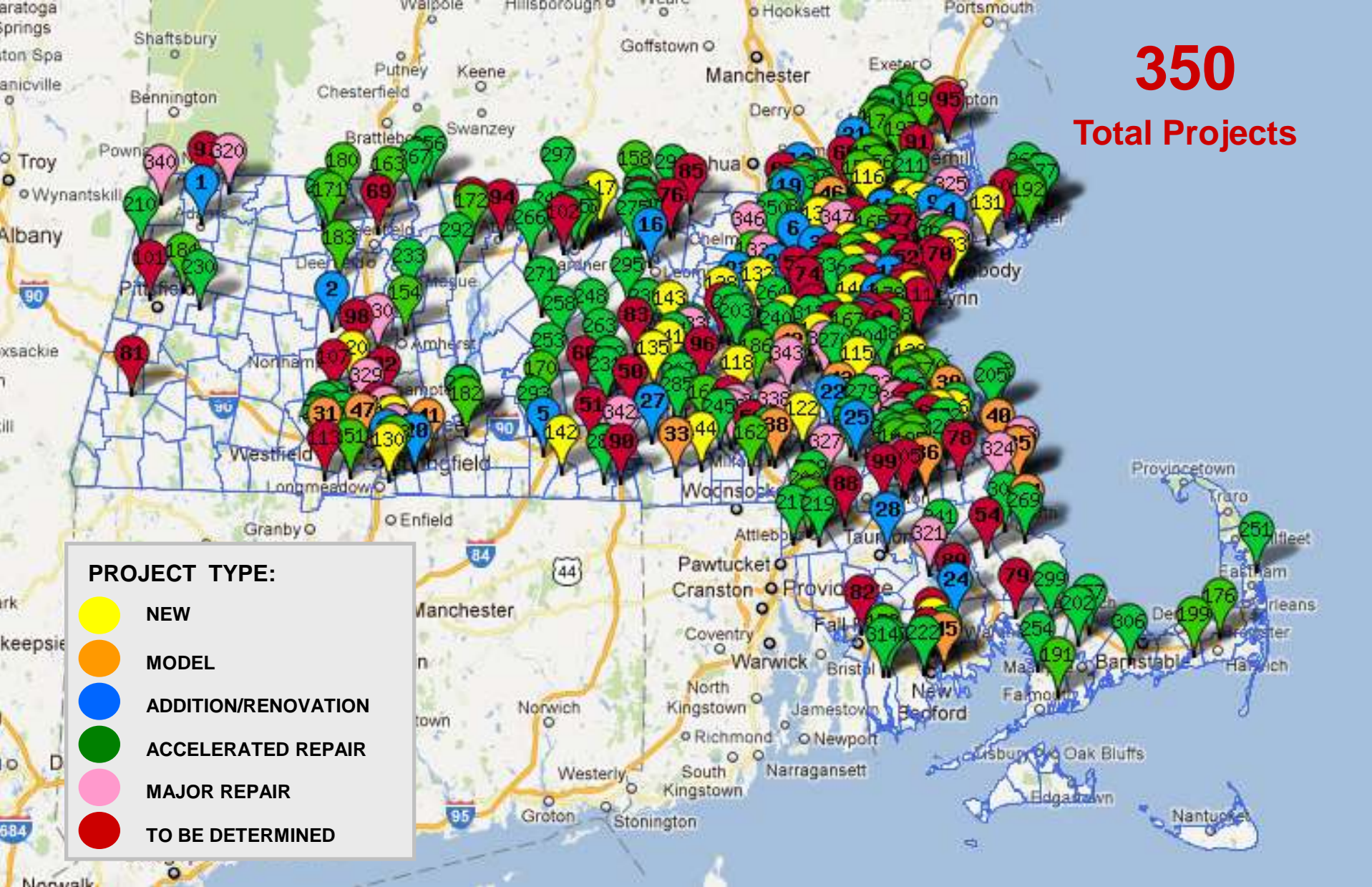
Building With Us



www.MassSchoolBuildings.org/building

350

Total Projects

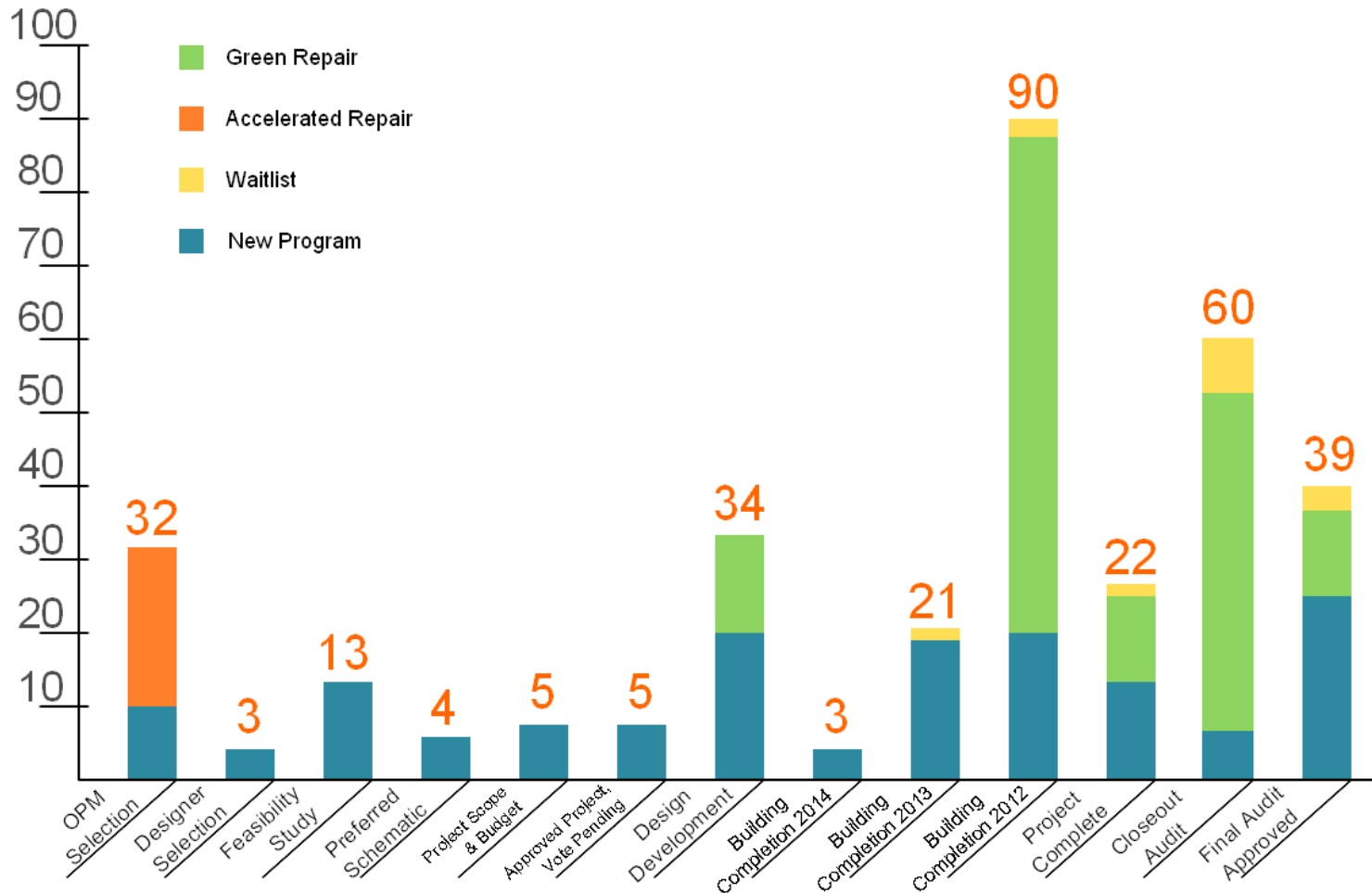


All Projects



2012: The Year Ahead

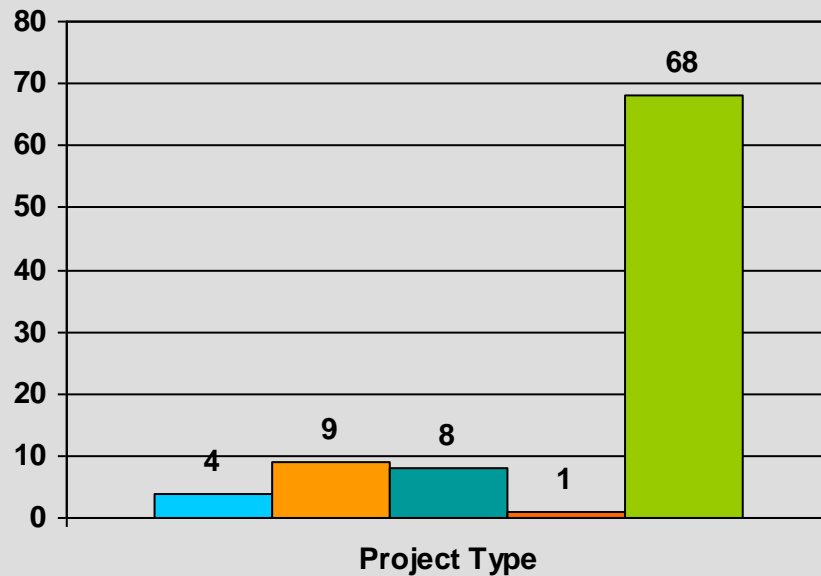
Project Status - Capital Pipeline, All Projects *(as of June Board of Directors' Meeting)*





Project Completion - 2012

90 projects scheduled to be completed in 2012

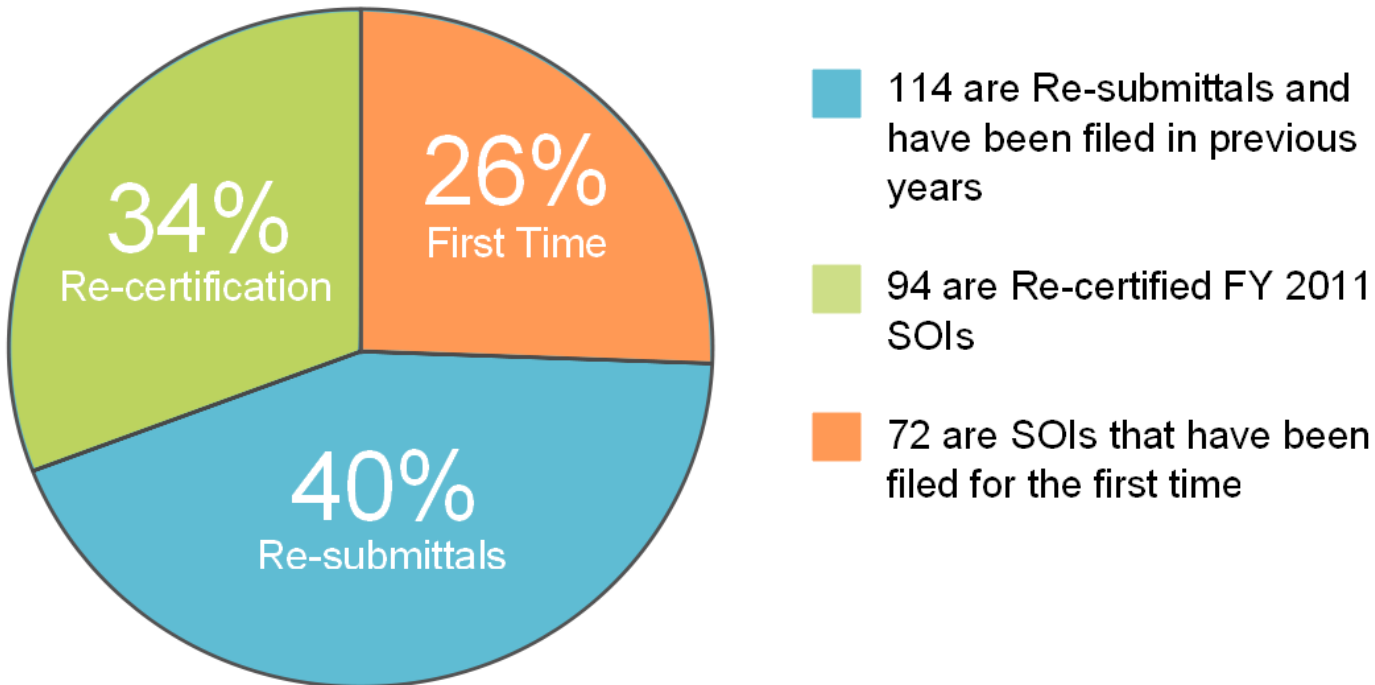




2012 Statements of Interest (SOIs) Submissions

Filing an SOI is the critical first step in the MSBA's program

2012 Statement of Interest (SOI) Intake:
280 Total SOIs Received by 121 Districts





Accelerated FY 2013 Prior Grant Payments

- MSBA to accelerate 1st and 2nd quarter Prior Grant payments:
 - 138 Projects
 - 99 Districts
 - \$96,105,184
- Payments will be made in early July

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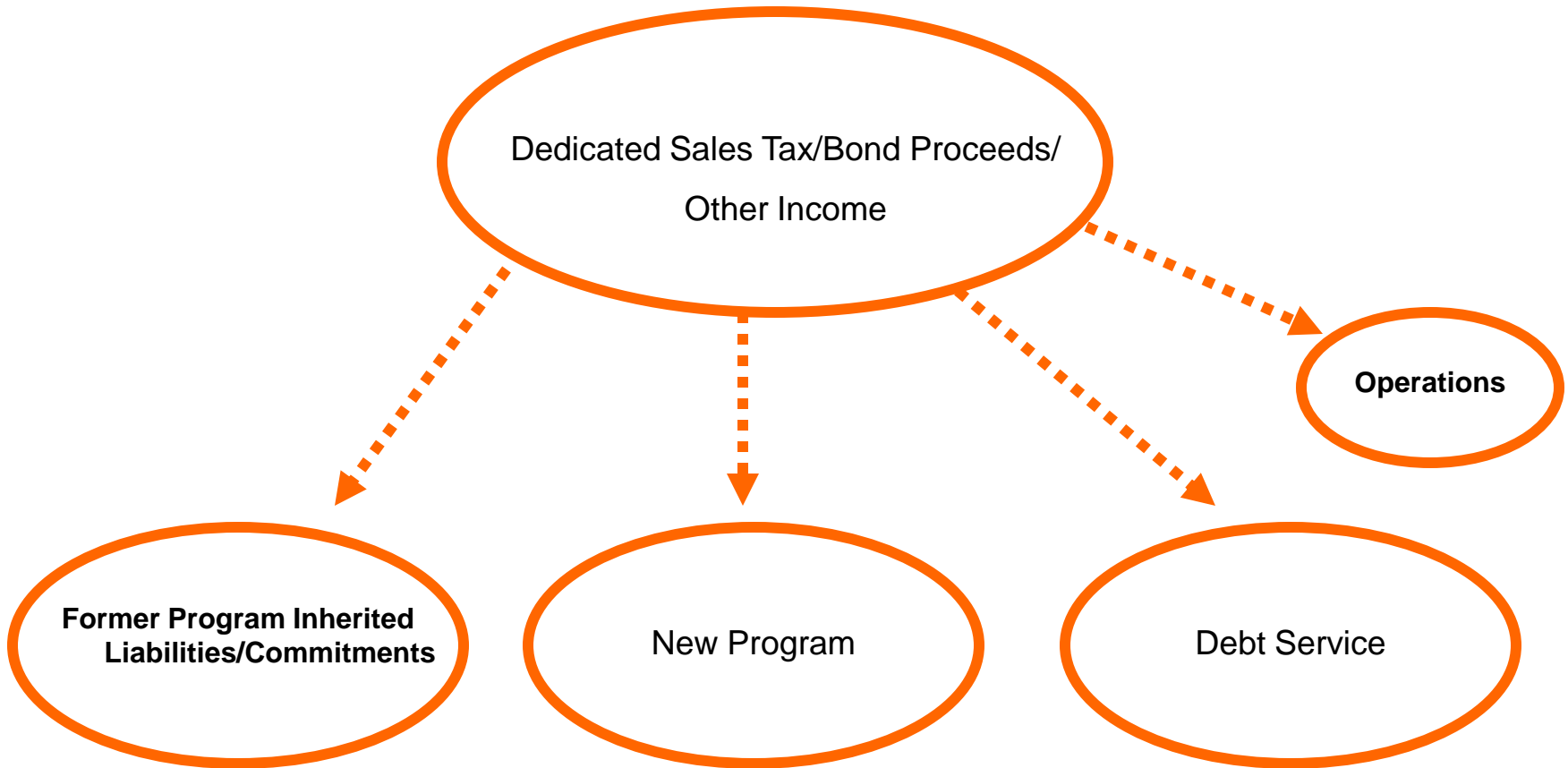


Finance Overview

www.MassSchoolBuildings.org



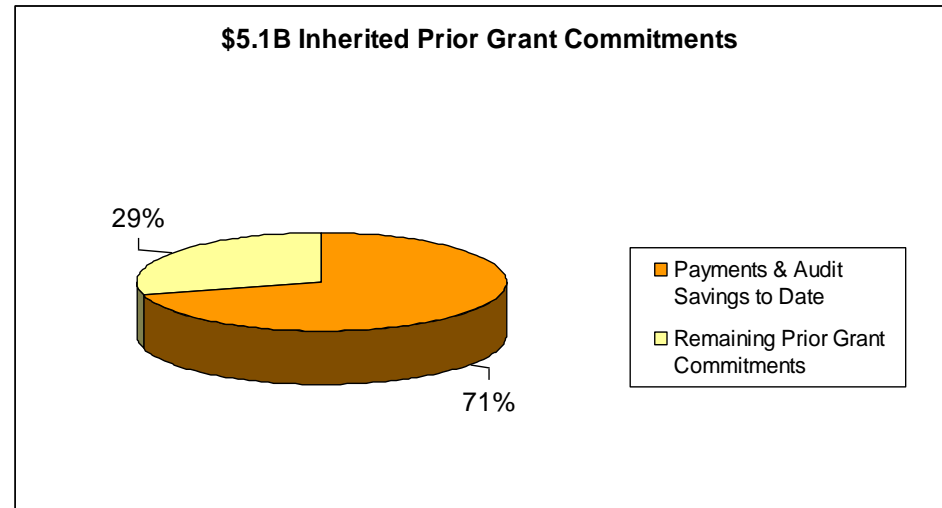
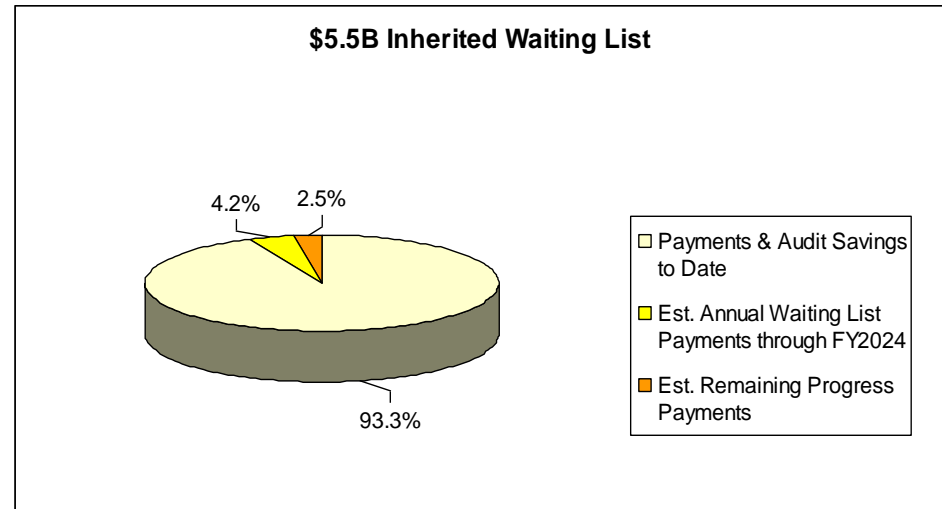
Sources and Uses





Inherited Liabilities Outstanding

- Over 90% of inherited Waiting List liability retired to date
- Over 70% of inherited Prior Grant commitments retired to date





MSBA Revenue

- The MSBA receives a 1% statewide sales tax, drawn from the existing statewide 6.25% tax on sales.
 - Meals tax is excluded from MSBA's dedicated revenue
 - Other exempted revenues are sales taxes in the special Convention Center Districts in Cambridge, Boston and Springfield



FY12 Sales Tax Update

- FY12 SMART collections tracking towards approximately \$669 million
 - Year-to-date collections have exceeded benchmarks by \$5.1 million (0.8%)
 - \$669 million would represent approx. 2.2% growth over FY11



FY13 Sales Tax Forecast

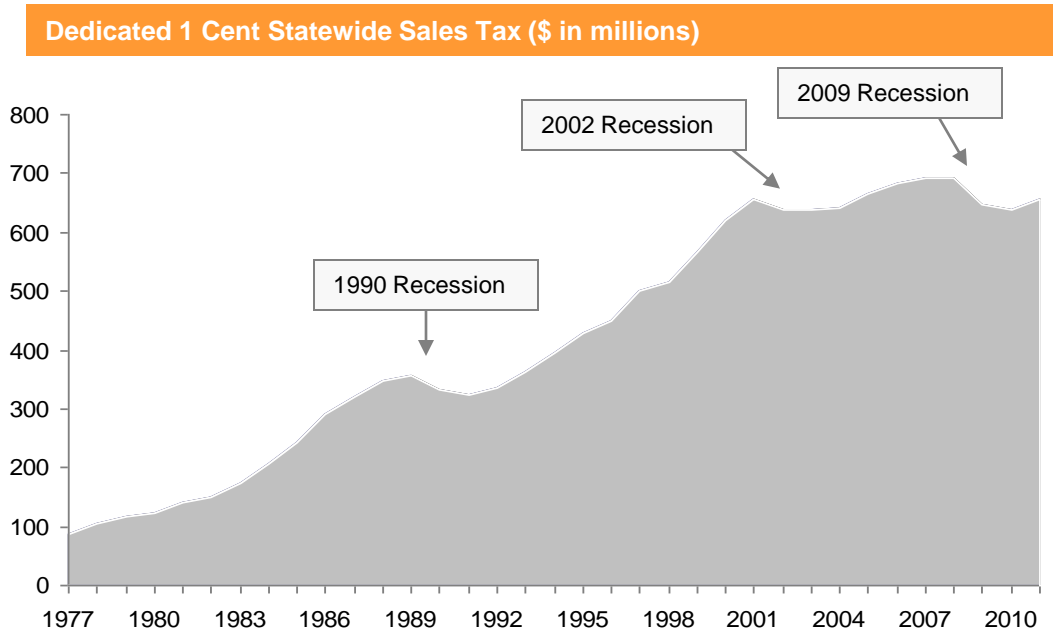
- FY13 Consensus Estimate for SMART
 - \$689.4 million
 - Approx. 3.8% growth over FY12 estimate
 - Represents approx. \$25 million growth

Strong History of Growth and Resilience of Sales Tax

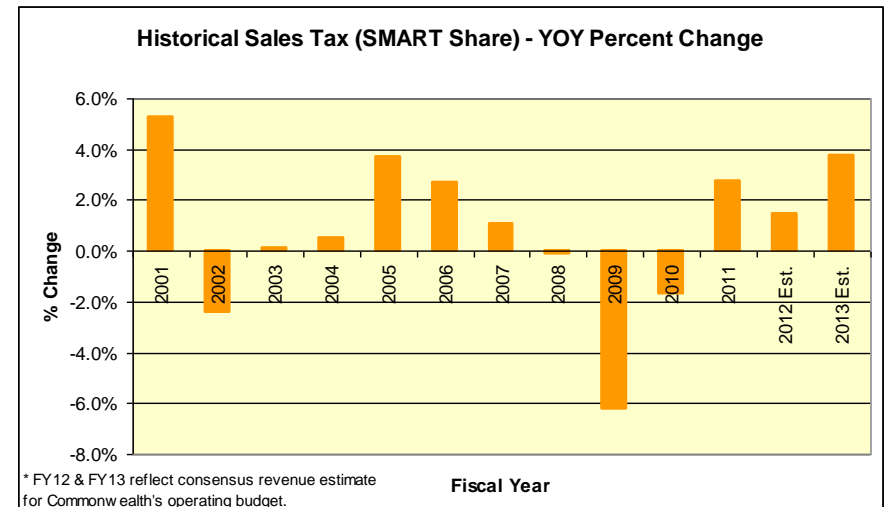
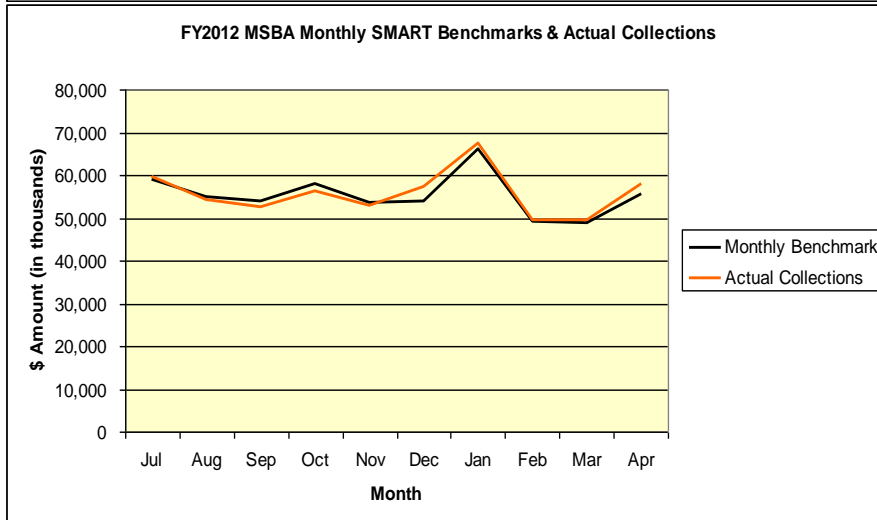
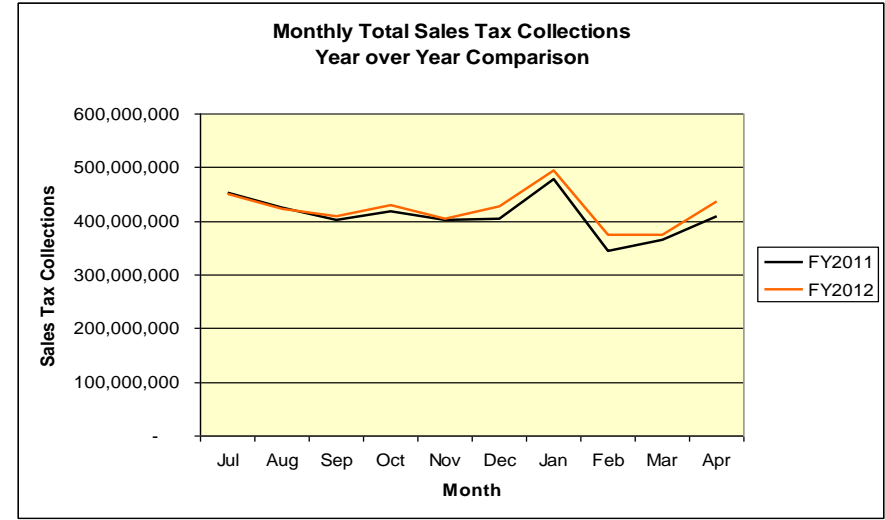
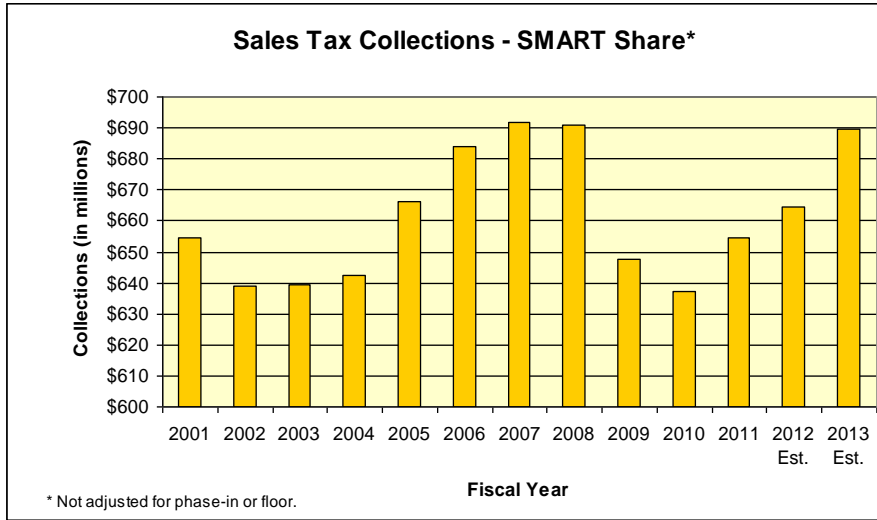


- Growth in all but 6 of the last 35 years
- Long history of favorable growth — 6% average annual growth
- Robust performance across economic cycles

Fiscal Year	Sales Tax Receipts	Applicable % of Sales Tax Receipts	% Increase/Decrease
1977	441.8	88.4	27.2%
1978	520.7	104.1	17.8%
1979	577.8	115.6	11.0%
1980	608.4	121.7	5.3%
1981	704.2	140.8	15.7%
1982	753.1	150.6	7.0%
1983	865.3	173.1	14.9%
1984	1,041.8	208.4	20.4%
1985	1,209.5	241.9	16.1%
1986	1,452.1	290.4	20.1%
1987	1,600.0	320.0	10.2%
1988	1,733.3	346.7	8.3%
1989	1,787.1	357.4	3.1%
1990	1,660.5	332.1	(7.1%)
1991	1,617.7	323.5	(2.6%)
1992	1,682.3	336.5	4.0%
1993	1,821.0	364.2	8.2%
1994	1,978.8	395.8	8.7%
1995	2,137.0	427.4	8.0%
1996	2,252.1	450.4	5.4%
1997	2,494.7	498.9	10.8%
1998	2,572.4	514.5	3.1%
1999	2,833.0	566.6	10.1%
2000	3,107.2	621.4	9.7%
2001	3,273.0	654.6	5.3%
2002	3,193.9	638.8	(2.4%)
2003	3,196.0	639.2	0.1%
2004	3,211.1	642.2	0.5%
2005	3,330.8	666.2	3.7%
2006	3,420.2	684.0	2.7%
2007	3,458.9	691.8	1.1%
2008	3,453.8	690.8	(0.1%)
2009	3,239.0	647.8	(6.2%)
2010	3,852.1	637.1	(1.7%)
2011	4,092.2	654.7	2.8%



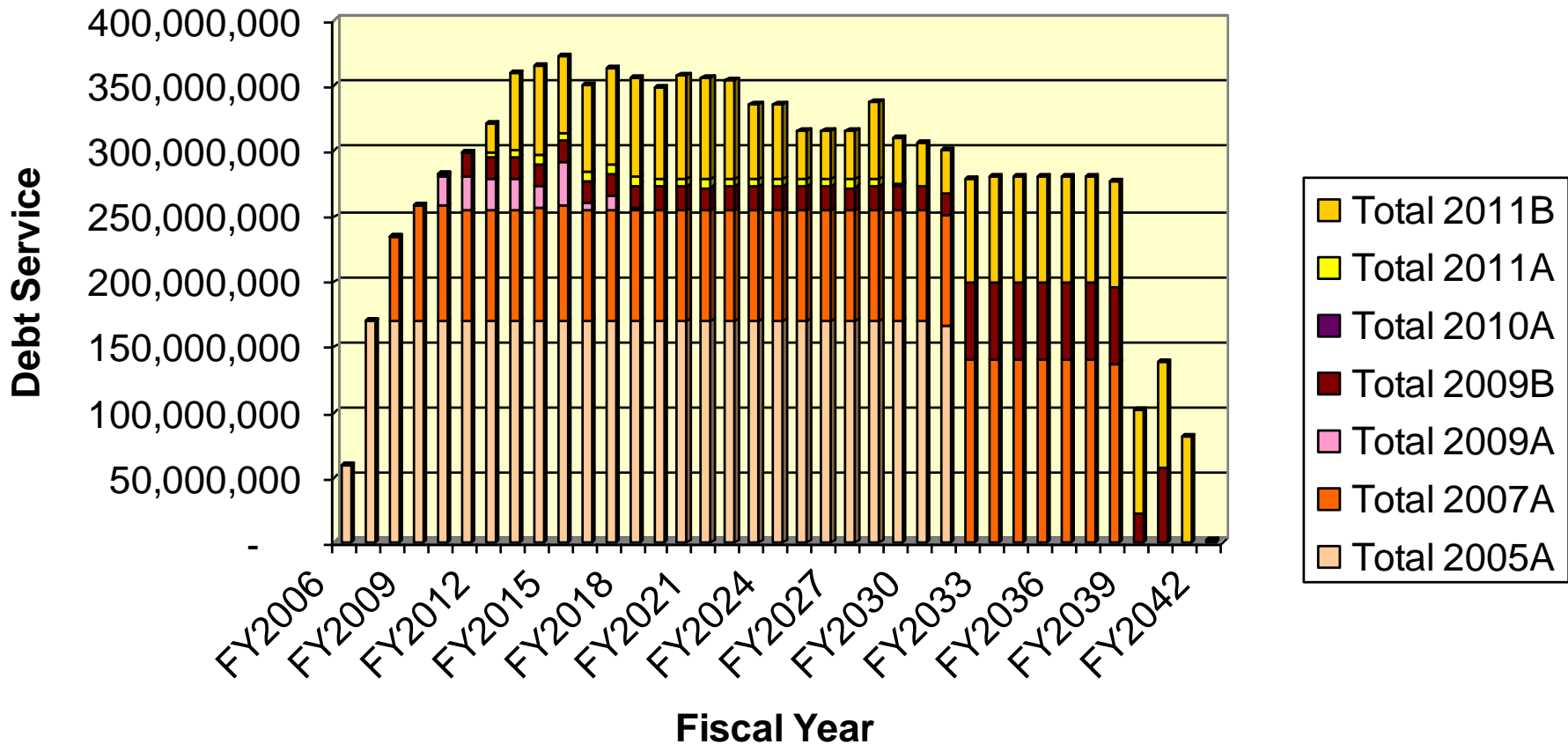
SMART collections indicate sales tax collections have begun a recovery from recession lows





\$5.89 billion MSBA Bonds Issued to Date

MSBA Debt Service



* Adjusted for federal interest subsidies and debt service reserve releases.

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Grant Payments and Program Update

www.MassSchoolBuildings.org

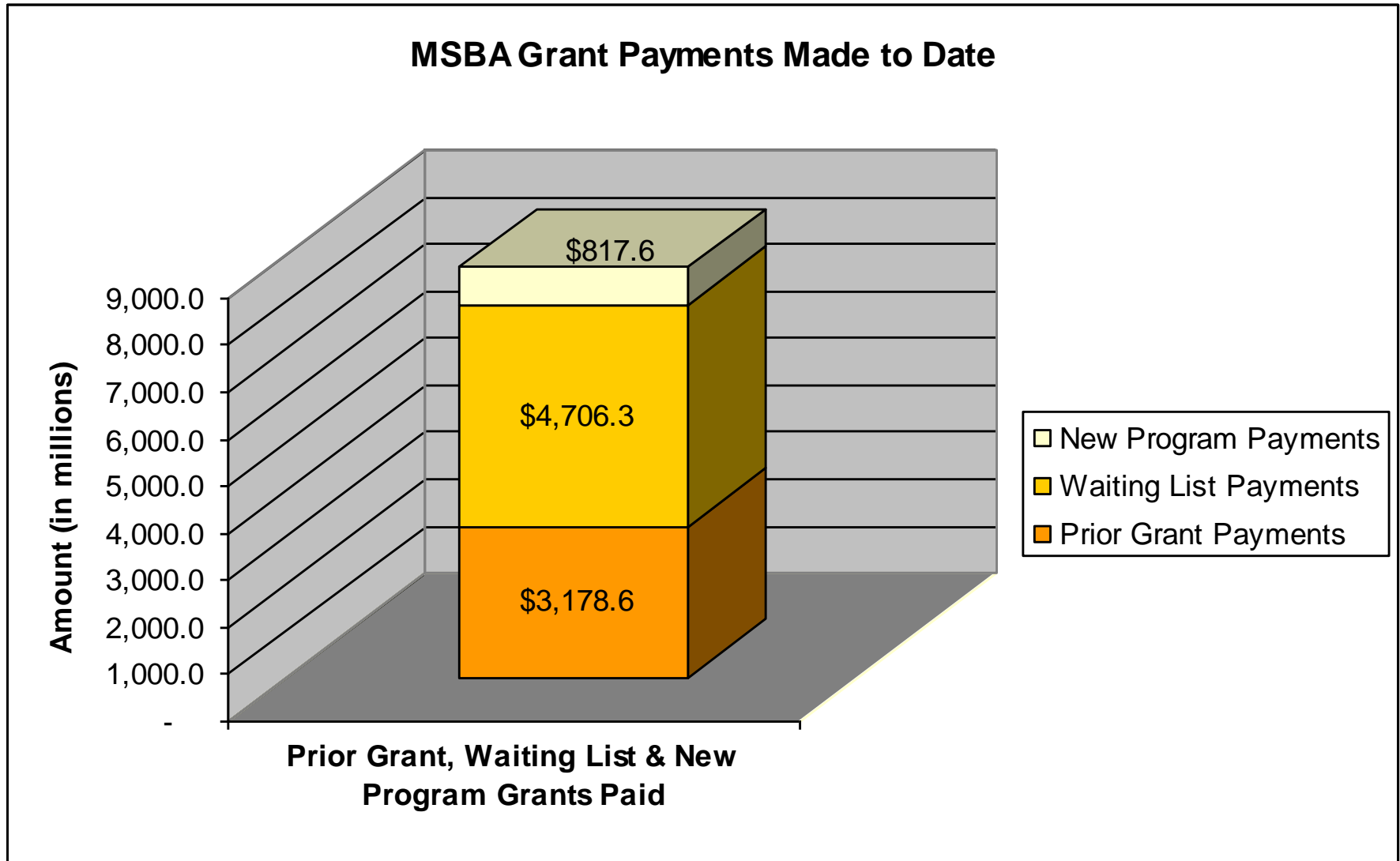


FY12 Project Payments Update

- FY12 year-to-date \$877 million project payments towards 653 projects in 240 districts
 - New Program: \$414 million towards 232 projects in 145 districts
 - Prior Grants: \$362 million towards 372 projects in 160 districts
 - Waiting List: \$101 million towards 49 projects in 33 districts



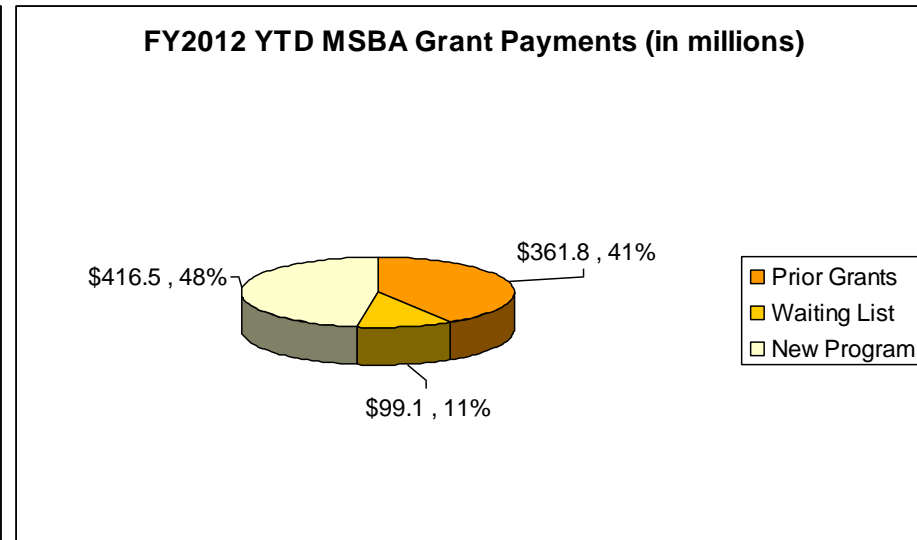
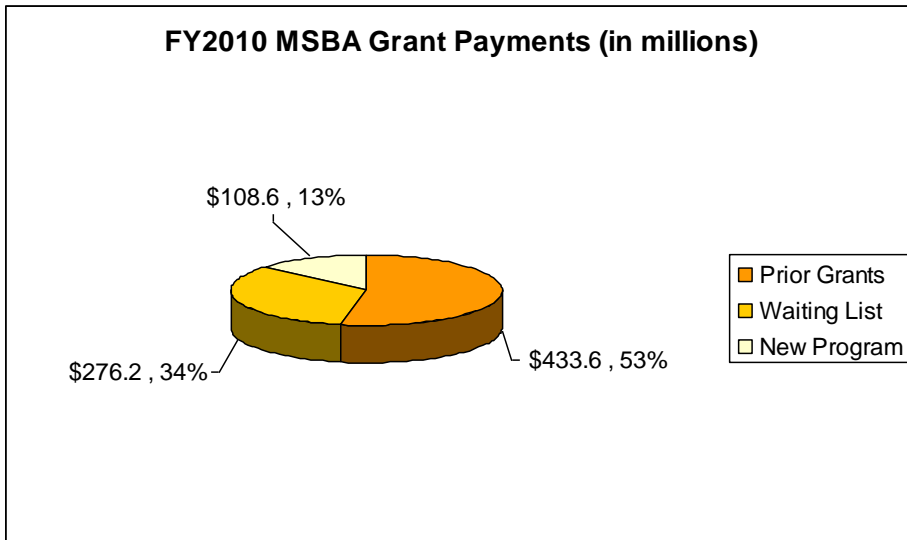
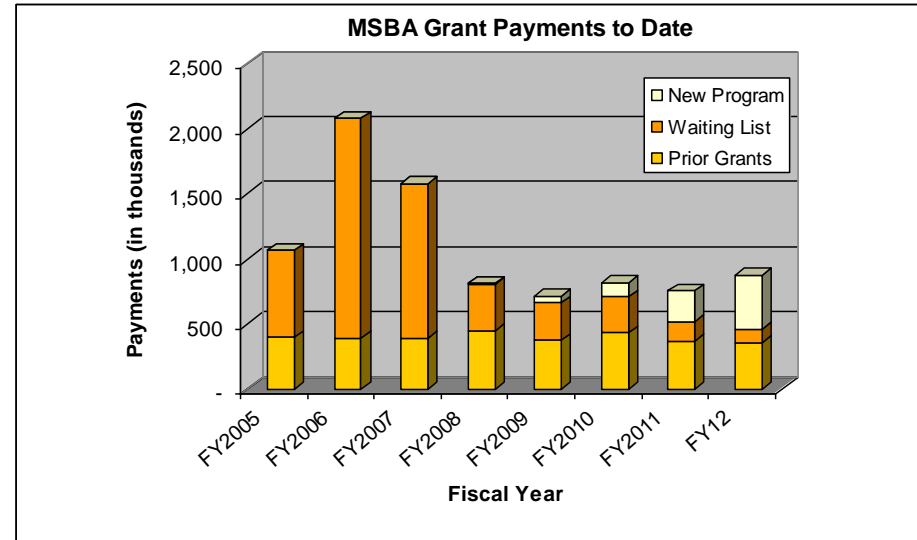
More than \$8.7 billion in grants paid to cities, towns and regional school districts since 2004






Grant Payment Progress

- Grant payments in FY12 are estimated to reach \$1.02 billion
- New Program payments are estimated to represent over \$500 million of the \$1.02 billion in FY12 estimated grant payments
- Payments for New Program projects represent increasing percentage of all grant payments as projects progress through Capital Pipeline





Activity across Capital Pipeline phases will continue to produce high volume of reimbursement requests and grant payments

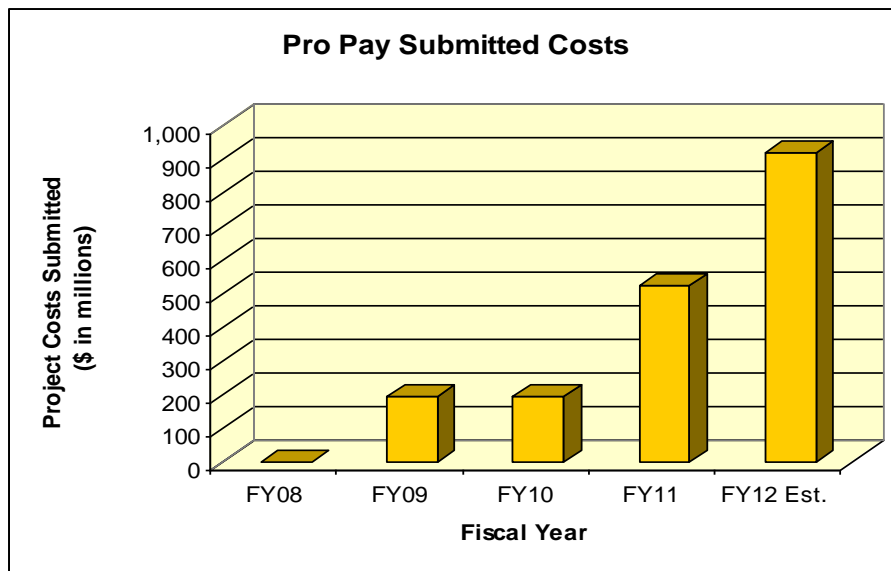
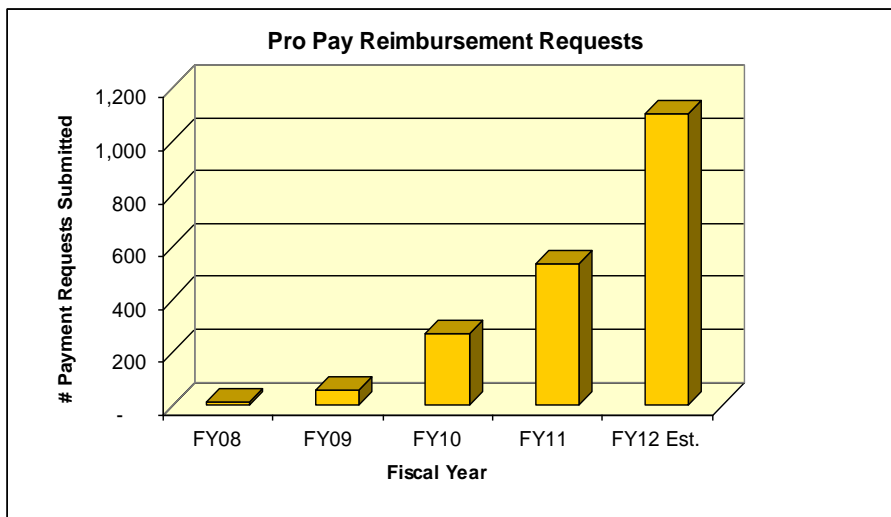
- Over 110 projects in active construction
- Over 90 projects in consultant selection through design development
- 15 projects completing prerequisites in Eligibility Period and seeking to enter Capital Pipeline

Status	# Projects
Eligibility Period	15
OPM Selection	32
Designer Selection	2
Feasibility Study	13
Preferred Schematic	9
Project Approved Vote Pending	3
Design Development	34
Construction	112
Project Complete	24
Closeout	75
Final Audit Approval	23



Capital Pipeline – Pro-Pay Snapshot

- Pro-Pay activity continues to increase as the New Program projects progress through the Capital Pipeline into active construction
- Estimated that FY12 activity in Pro-Pay will exceed 1,000 requests and approach \$1 billion in submitted project costs



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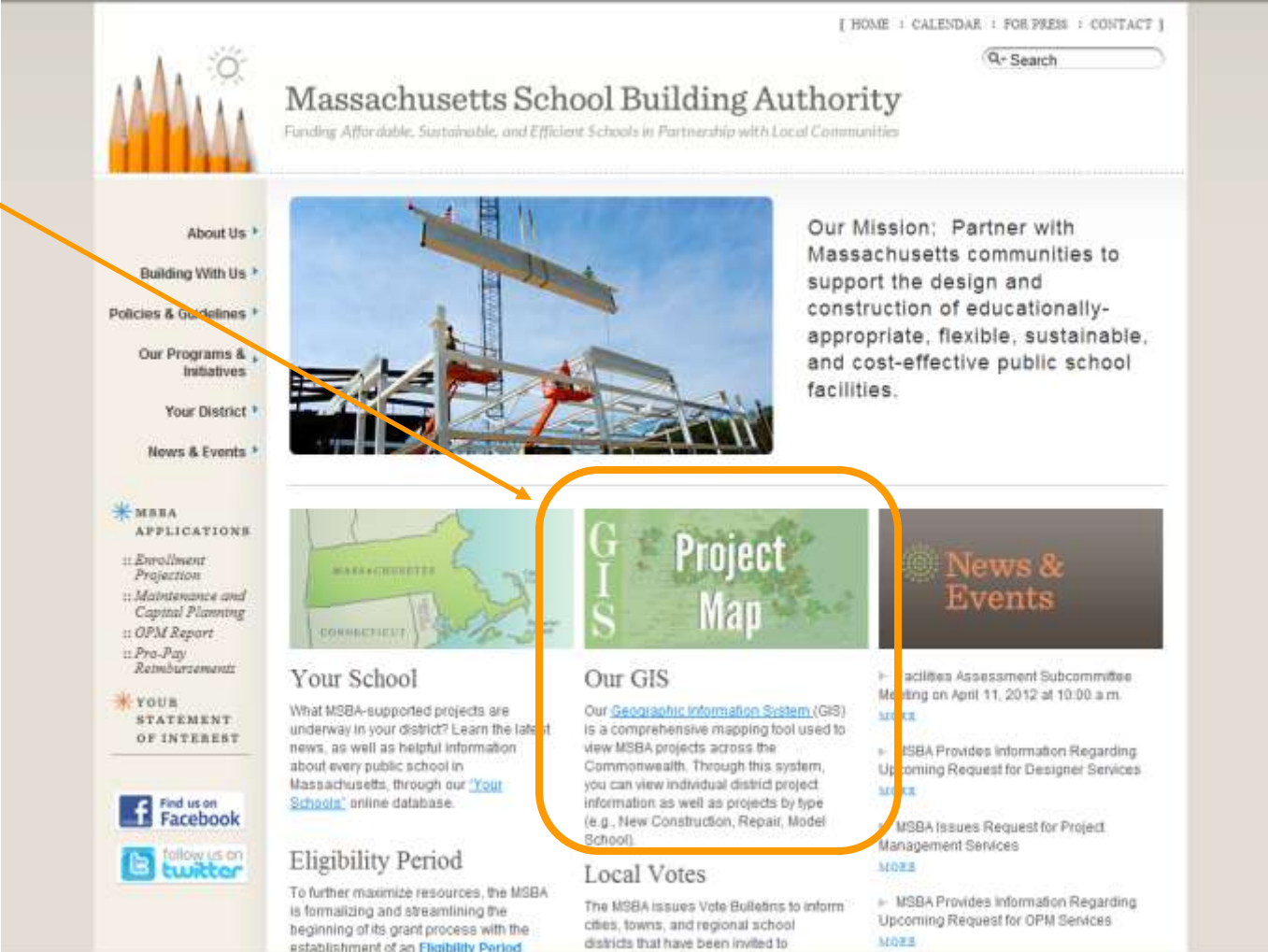
MSBA Resources

www.MassSchoolBuildings.org

Geographic Information System (GIS)

Geographic Information System (GIS)

a comprehensive mapping tool allowing the user to view individual and overview project information across the Commonwealth



The screenshot shows the homepage of the Massachusetts School Building Authority (MSBA). The header includes the MSBA logo (pencils and sun) and the text "Massachusetts School Building Authority" with the tagline "Funding Affordable, Sustainable, and Efficient Schools in Partnership with Local Communities". Navigation links for HOME, CALENDAR, FOR PRESS, and CONTACT are in the top right, along with a search bar. A large image of a school building under construction is featured, with the text: "Our Mission: Partner with Massachusetts communities to support the design and construction of educationally-appropriate, flexible, sustainable, and cost-effective public school facilities." Below this, a "GIS Project Map" section is highlighted with an orange rounded rectangle. To the left of the map is a "Your School" section with the text: "What MSBA-supported projects are underway in your district? Learn the latest news, as well as helpful information about every public school in Massachusetts, through our 'Your Schools' online database." Below that is an "Eligibility Period" section. On the right side of the map, there is a "News & Events" section with several news items, including "Facilities Assessment Subcommittee Meeting on April 11, 2012 at 10:00 a.m." and "MSBA Provides Information Regarding Upcoming Request for Designer Services". A left sidebar contains navigation links: "About Us", "Building With Us", "Policies & Guidelines", "Our Programs & Initiatives", "Your District", "News & Events", "MSBA APPLICATIONS" (with sub-links for Enrollment Projection, Maintenance and Capital Planning, OPM Report, and Pro-Pay Reimbursements), "YOUR STATEMENT OF INTEREST", and social media links for Facebook and Twitter.




Your District

Your District Tool

[HOME | CALENDAR | FOR PRESS | CONTACT]

Search



Massachusetts School Building Authority



Funding Affordable, Sustainable, and Efficient Schools in Partnership with Local Communities

Our Mission: Partner with Massachusetts communities to support the design and construction of educationally-appropriate, flexible, sustainable, and cost-effective public school facilities.

[About Us](#) |
 [Building With Us](#) |
 [Policies & Guidelines](#) |
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 [Your District](#) |
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MSBA APPLICATIONS
[Enrollment Projection](#)
[Maintenance and Capital Planning](#)
[Open Report](#)
[Pro-Pay Reimbursement](#)

YOUR STATEMENT OF INTEREST
[Find us on Facebook](#)
[Follow us on Twitter](#)

Your School

What MSBA-supported projects are underway in your district? Learn the latest news, as well as helpful information about every public school in Massachusetts, through our ["Your Schools"](#) online database.

Eligibility Period

To further maximize resources, the MSBA is formalizing and streamlining the beginning of its grant process with the establishment of an [Eligibility Period](#)

Our GIS

Our [Geographic Information System \(GIS\)](#) is a comprehensive mapping tool used to view MSBA projects across the Commonwealth. Through this system, you can view individual district project information as well as projects by type (e.g., New Construction, Repair, Model School).

Local Votes

The MSBA issues [Vote Bulletins](#) to inform cities, towns, and regional school districts that have been invited to

News & Events

- Facilities Assessment Subcommittee Meeting on April 11, 2012 at 10:00 a.m. [MORE](#)
- MSBA Provides Information Regarding Upcoming Request for Designer Services [MORE](#)
- MSBA Issues Request for Project Management Services [MORE](#)
- MSBA Provides Information Regarding Upcoming Request for OPM Services [MORE](#)



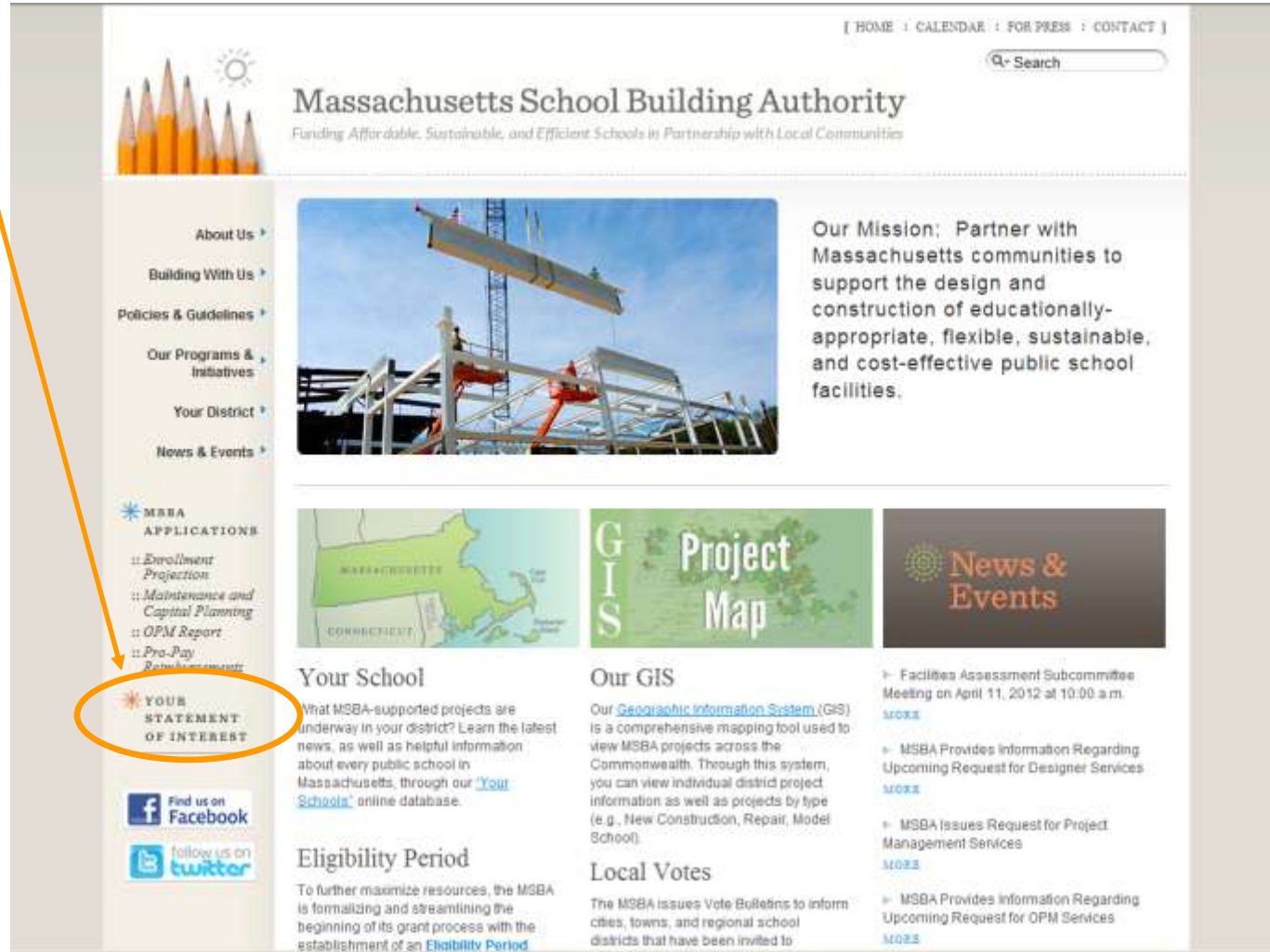
Statements of Interest (SOIs)

Statements of Interest (SOIs)

Submitting an SOI is the first step in the MSBA's program

On this page you can:

- Get an overview of the SOI process
- Learn when the SOI process opens/closes per fiscal year
- View previously submitted SOIs
- View FAQ's
- Find out about next steps



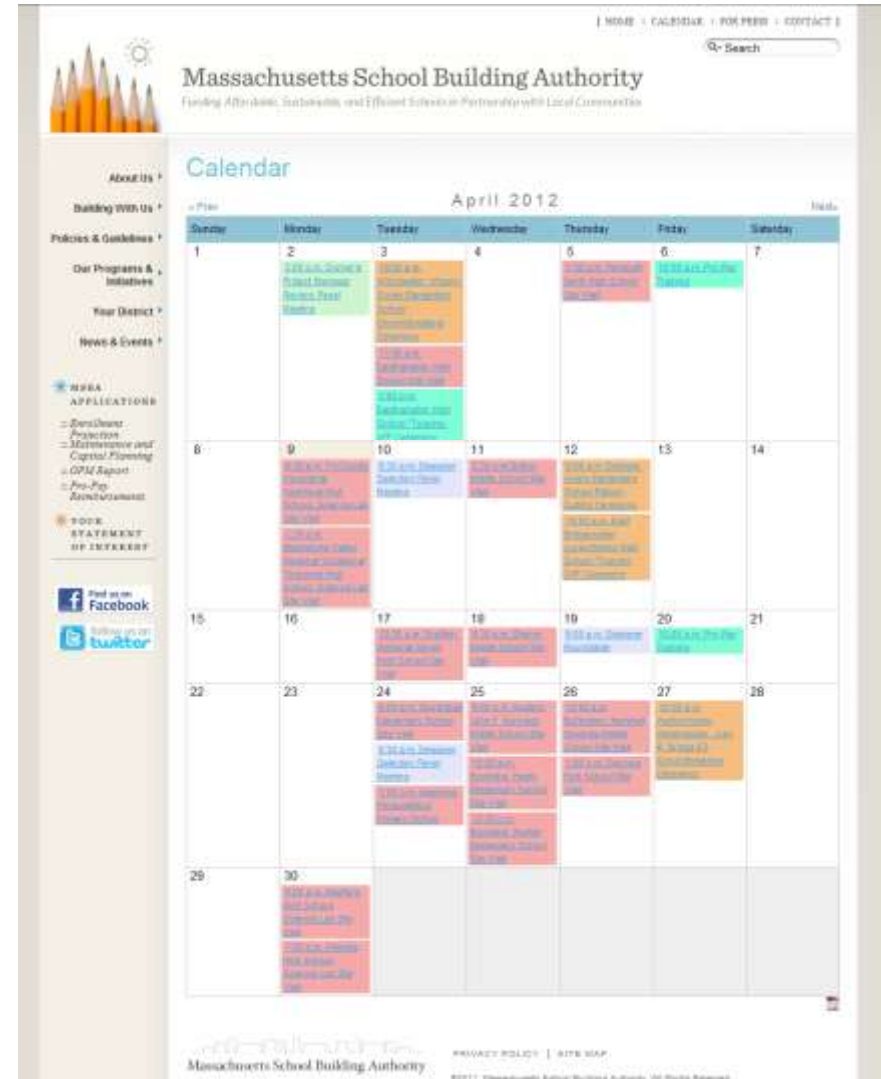
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MSBA Calendar

The MSBA Website calendar is a great resource. You can find:

- Meetings
- Events and tours
- State-wide site visits and senior studies
- State-wide forums and tradeshow

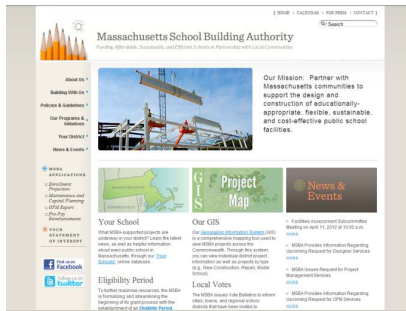


The screenshot shows the MSBA Website calendar for April 2012. The calendar is a grid with days of the week as columns and dates as rows. Events are listed in colored boxes within the grid cells. The events include:

- April 2:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 3:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 4:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 5:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 6:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 7:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 8:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 9:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 10:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 11:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 12:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 13:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 14:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 15:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 16:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 17:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 18:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 19:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 20:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 21:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 22:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 23:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 24:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 25:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 26:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
- April 27:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)
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- April 30:** MSBA Board Meeting (10:00 AM - 12:00 PM), MSBA Board Meeting (1:00 PM - 3:00 PM), MSBA Board Meeting (3:30 PM - 5:00 PM)



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-  Like us on Facebook



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Questions?

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