

Massachusetts Collectors and Treasurers Association



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Dear Member,

The Annual Fall Conference of the Association will be held on Tuesday, October 21st at The Log Cabin Banquet and meeting House, 500 Easthampton Road in Holyoke. Beginning at 8:30 AM, a full continental breakfast will be provided during registration, compliments of The Bank of Western Massachusetts. Directions to The Log Cabin are on the registration page. If you wish to drive out the night before, call the office for a list of available hotels and motels in the area.

Pat Squillante from Melanson and Heath will start us off by talking about SAS 112 and exactly how it relates to you. Then Berkshire Bank is sponsoring an exciting presentation by Linda Joyce Glazer and Herb Pearce entitled, "Having Fun with Difficult People". Linda has been speaking to audiences across the state for over 18 years making humor help in stressful situations. Herb is a psychotherapist and Enneagram specialist and has been working with organizations for over 28 years coaching people on understanding personality and gender differences and how you can use this understanding to create a better work environment. If you have ever found it difficult to deal with customers, co-workers, or even your boss, this seminar can help! Learn to embrace challenging situations with a new perspective and gain new tools in creating more positive results.

Following the coffee break at 10:30 AM, compliments of The Bank of Western Massachusetts, there will be two concurrent sessions of timely topics. A panel discussion for Collectors in the Easthampton Room on Postage and Mailing options, which will be chaired by MCTA 2nd Vice President Gene Spickler, and a panel discussion for Treasurers in the Mt. Tom Room on Investment Policies which will be chaired by MCTA 1st Vice President Sue Kelley. With the current market turmoil that we have been experiencing these past few weeks, we all should be looking to our investment policy to help guide us during these uncertain times. We have a great cast of speakers lined up to share their expertise regarding these important topics, which you can review on the agenda enclosed.

The Luncheon will start with a Fresh Fruit Salad and Raspberry Cream Dressing and Assorted Home Baked Breads with Gourmet Spreads. Your Entrée will be a split plate of Cranberry Chicken and Yankee Pot Roast Jardinière, with the Chef's choice of a Fresh Vegetable and Potato. The Luncheon will be topped off with The Log Cabin's Chocolate Fudge Cake.

We look forward to seeing you at an enjoyable and educational Fall Conference.

Mike

Mike Hanlon
Executive Director

Joanne

Joanne Savignac
MCTA President

